



MEDIA RELEASE

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HSBC Pollination Climate Asset Management, Lombard Odier and Mirova announced as Founding Partners of the Sustainable Markets Initiative's Natural Capital Investment Alliance

The Alliance has been established by His Royal Highness The Prince of Wales, under his Sustainable Markets Initiative

HRH The Prince of Wales announced the Alliance today at the One Planet Summit, following the launch of the Terra Carta, a charter that puts sustainability at the heart of the private sector.

Aims to mobilise USD 10 billion towards Natural Capital themes across asset classes by 2022

HSBC Pollination Climate Asset Management, Lombard Odier and Mirova, an affiliate of Natixis Investment Managers, are the three founding partners of the Natural Capital Investment Alliance ('The Alliance'), established by His Royal Highness The Prince of Wales under his Sustainable Markets Initiative. The Alliance aims to accelerate the development of Natural Capital as an investment theme and to engage the USD 120 trillion investment management industry and mobilise this private capital efficiently and effectively for Natural Capital opportunities.

As the world continues to tackle the twin climate and biodiversity crises, there is growing interest in investing in harnessing and preserving Natural Capital as a solution to reducing emissions, restoring biodiversity, and boosting sustainable economic growth and job creation. However, despite the fact that half of global GDP depends on Natural Capital, there are currently only a limited number of initiatives to promote Nature as an investment opportunity. To seize the scale of this opportunity, a finance-led approach is needed to integrate Natural Capital as an investment theme across different asset classes, as well as improved investor-centric descriptions of Natural Capital investment opportunities. That is the purpose of this newly formed Alliance.

The three founding partners - HSBC Pollination Climate Asset Management, Lombard Odier and Mirova - are established pioneers in Natural Capital investing that have launched or developed specific vehicles or strategies for investments in Natural Capital.



[HSBC Pollination Climate Asset Management](#), a joint venture between HSBC Global Asset Management and specialist climate change advisory and investment firm Pollination, is establishing a series of Natural Capital funds, directly investing in the preservation, protection and enhancement of nature. [Lombard Odier](#) launched a first-of-its-kind [global equities investment strategy](#) for Natural Capital last year, directly inspired by His Royal Highness the Prince of Wales and developed in partnership with the [Circular Bioeconomy Alliance](#), established under his Sustainable Markets Initiative. Mirova has established a [Natural Capital platform](#) proposing strategies in the field of land restoration, blue economy and forest protection with more than 30 experts.

The Alliance aims to attract members from the finance community to create scale, and synergistic bridges between mainstream asset owners and asset managers, underpinned by the following goals:

- To mobilise USD 10 billion towards Natural Capital themes across asset classes by 2022.
- To serve as a central hub for global corporations and financial institutions seeking to scale-up their investments into Natural Capital, in support of biodiversity restoration, including through Carbon Offsets.
- To share investment knowledge and expertise to help mainstream the Natural Capital investment theme and demonstrate scalability of appropriate vehicles and the multiple opportunities across asset classes.

Speaking at the One Planet Summit, His Royal Highness The Prince of Wales said: *“The interdependence between human health and planetary health has never been more clear. For so many of the problems we face, Nature, with the benefit of billions of years of evolution, has already provided us with the solutions. But time is fast running out and we are rapidly wiping out, through mass extinctions, many of Nature’s unique treasure trove of species from which we can develop innovative and sustainable products for the future. As we urgently seek to rescue the situation, we must now look to invest in Natural Capital as the engine of our economy.*”

“It is also why I have created a Natural Capital Investment Alliance to help us arrive at a common language on Natural Capital Investment so that we can start putting money to work and improve the flow of capital.”

Christof Kutscher, Executive Chairman of HSBC Pollination Climate Asset Management said: *“We recognise nature is capital. Over the century, we have depleted nature creating possibly our biggest challenge to date. It is high time to take action at an unprecedented speed and scale. Investing in nature is a major investment opportunity, and the one action we must urgently take to protect our future.”*

Hubert Keller, Managing Partner of Lombard Odier Group said: *“The investment industry seeks returns as its primary objective and today some of the most convincing opportunities for growth and returns come from a transition to a more sustainable economic model that both harnesses and preserves*



Nature. At Lombard Odier, we develop solutions that allow mainstream investors to position capital to benefit from this untapped investment opportunity. We are proud to be founding members of this important Alliance, inspired by His Royal Highness' vision, and to contribute to mobilising capital at a scale commensurate with the opportunity and challenges."

Philippe Zaouati, CEO of Mirova said: "Natural capital protection and restoration represent a global challenge but also a real opportunity. By joining forces with pioneering financial partners under the leadership of HRH The Prince of Wales, Mirova's ambition is to continue the growth of the Natural Capital investment thematic and support the development of a nature positive economy. By mobilizing more investors, including pension funds and insurance companies, significant financial assets can be deployed to support those businesses able to generate both attractive returns and tangible environmental and social impacts. Through this approach, the Sustainable Development Goals can be within reach."

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About the Sustainable Markets Initiative

The Sustainable Markets Initiative (SMI) aims to lead and accelerate the world's transition to a sustainable future by putting Nature, People and Planet at the heart of our global value creation. His Royal Highness The Prince of Wales launched the SMI at the World Economic Forum 2020 Annual Meeting in Davos and has convened global leaders from across public, private and philanthropic sectors, challenging them to identify ways to accelerate and bring economic value in harmony with social and environmental sustainability.

Since its launch last year, with HRH's leadership, the SMI has hosted more than two dozen industry roundtable discussions, bringing hundreds of business leaders together. The SMI has also: engaged with country leaders to support their transition efforts; launched a network of Chief Sustainability Officers; supported the launch of a Natural Capital Fund; and, has launched RE:TV, a content platform showcasing the most inspiring business innovations and ideas for a sustainable future through films curated by editor-in-chief, HRH The Prince of Wales. The Terra Carta will serve as the guiding mandate for the Sustainable Markets Initiative.

About HSBC Pollination Climate Asset Management

HSBC Pollination Climate Asset Management (CAM) is an independent asset management firm focused on natural capital. The joint venture between [HSBC Global Asset Management](#) and climate change advisory and investment firm [Pollination](#) is leveraging HSBC's experience as the world's best bank for sustainable finance with Pollination's deep, global expertise in natural capital, mainstreaming natural capital as an asset class.

CAM is currently raising capital from institutional investors, including sovereign wealth funds, pension funds and insurers into natural capital investments. The first fund, which aims to launch in 2021, will look to raise up to USD1 billion followed by a carbon fund. Measurable, additional and long-term impact is a fundamental principle of the investment approach. HSBC intends to become a cornerstone investor in the first fund.



For more information: <https://pollinationgroup.com/climateassetmanagement/>

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About Lombard Odier

Lombard Odier is a leading global wealth and asset manager. For over 220 years and through 40 financial crises the Group has combined innovation and prudence to align itself with the long-term interests of private and institutional clients. The Group is solely owned by its Managing Partners, has a highly liquid balance sheet and is well capitalised with a CET1 ratio of 29.7% and a Fitch rating of AA-.

Lombard Odier provides a complete offering of wealth services, including succession planning, discretionary and advisory portfolio management, and custody.

We believe that the next economic revolution has already begun and that sustainability will be a major driver of returns for the foreseeable future and beyond. For those with the skills to adapt to this new reality, sustainability will create new sources of alpha, open up new investment opportunities and lead to enhanced return and reduced portfolio risk.

The Group had total client assets of CHF 290 billion at 30 June 2020. Headquartered in Geneva since 1796, at end-June the Group had 29 offices in 23 jurisdictions and employed 2,535 people.

For more information: www.lombardodier.com

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About Natixis Investment Managers/ Mirova:

Natixis Investment Managers serves financial professionals with more insightful ways to construct portfolios. Powered by the expertise of more than 20 specialized investment managers globally, we apply Active Thinking® to deliver proactive solutions that help clients pursue better outcomes in all markets. Natixis Investment Managers ranks among the world's largest asset management firms¹ with nearly \$1.1 trillion assets under management² (€10.0 billion).

Headquartered in Paris and Boston, Natixis Investment Managers is a subsidiary of Natixis. Listed on the Paris Stock Exchange, Natixis is a subsidiary of BPCE, the second-largest banking group in France. Not all offerings available in all jurisdictions. Natixis Investment Managers' distribution and service groups



include Natixis Distribution, L.P., a limited purpose broker-dealer and the distributor of various U.S. registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers S.A. (Luxembourg), Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

Mirova is an affiliate of Natixis Investment Managers

Portfolio management company – French Public limited liability company - RCS Paris n°394 648 216 -

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1 Cerulli Quantitative Update: Global Markets 2020 ranked Natixis Investment Managers as the 17th largest asset manager in the world based on assets under management as of December 31, 2019.

2 Assets under management (“AUM”) as of September 30, 2020 is \$1,067.3 billion. AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of non-regulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

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