



LOMBARD ODIER
LOMBARD ODIER DARIER HENTSCH

MEDIA RELEASE

Zurich, 19 September 2019

Lombard Odier reinforces its Swiss business with leading Private Bank Executive

- Andreas Arni to join as head of Lombard Odier's Zurich office and head of its Swiss Domestic market, a newly created position
- Lombard Odier further consolidates its leading positioning with domestic executives, entrepreneurs and families in Switzerland

Lombard Odier has appointed Dr. Andreas Arni as head of its Zurich office effective December 1, 2019. He will also assume responsibility as head of the bank's Swiss Domestic market, a newly created position. Dr. Arni brings extensive leadership experience gained at UBS and Credit Suisse. As a member of the Executive Committee of the Private Client unit, he will be based in Zurich, reporting to Frédéric Rochat, co-Head of Private Clients.

"We are delighted to welcome Andreas to Lombard Odier. With his track record of successfully growing wealth management businesses in Switzerland and his broad experience with Swiss entrepreneurs, we are convinced he will help us further strengthen our leading position in this important market." said Frédéric Rochat, Managing Partner and Co-Head of Private Clients at Lombard Odier.

Dr. Arni will have responsibility for the Swiss domestic market, overseeing teams across offices in Geneva, Zurich, Lausanne, Vevey and Fribourg. In his role, he will drive Lombard Odier's growth strategy in the Swiss market and further expansion of its client offering.

"Switzerland is one of our most important markets, hence our desire to constantly strengthen our presence and grow our client base. Over the past years, we have developed a particular focus for the Swiss-German market, a strategic growth area for Lombard Odier. Combining together a distinctly differentiated offering for our Swiss clients with the creation of a new market governance, we believe that we will be well positioned to pursue our growth." added Denis Pittet, Managing Partner and Co-Head of Private Clients at Lombard Odier.

"I am delighted to join Lombard Odier, a true pioneer in the area of pension planning solutions and a recognised wealth manager providing innovative solutions to a clientele of executives, entrepreneurs and families. I believe the firm's combination of solid values, investment expertise and independence offers a unique long-term proposition for clients", said Dr. Arni.



Andreas Arni graduated from the University of St. Gallen with a PHD in business studies and was most recently Head of Entrepreneurs & Executives Switzerland at Credit Suisse, where he also was a Member of PB Management Committee Switzerland. Previously he assumed a similar position at UBS. He brings with him over two decades of experience in the wealth management industry.

-ends-

About Lombard Odier

Lombard Odier is a leading global wealth and asset manager. For over 220 years and through 40 financial crises the Group has combined innovation and prudence to align itself with the long-term interests of private and institutional clients. The Group is solely owned by its Managing Partners, has a highly liquid balance sheet and is well capitalised, with a CET1 ratio of 28.2% and a Fitch rating of AA-.

Lombard Odier provides a complete offering of wealth services, including succession planning, discretionary and advisory portfolio management, and custody. Asset management services are offered through Lombard Odier Investment Managers (LOIM). The Group has also created cutting-edge banking technology, which is distributed to other financial institutions.

The Group had total client assets of CHF 287 billion at 30 June 2019. Headquartered in Geneva since 1796, at end-June the Group had 28 offices in 24 jurisdictions and employed 2,500 people.

For more information: www.lombardodier.com

Lombard Odier Group
Rue de la Corraterie 11
1204 Geneva – Switzerland
www.lombardodier.com

Andreas Kessler
Media relations
Tel.: +41 44 214 14 64
an.kessler@lombardodier.com

Anne Plagnat
Media relations
Tel.: +41 22 709 21 21
a.plagnat@lombardodier.com

Important Information

This media release has been prepared by Bank Lombard Odier & Co Ltd, a bank and securities dealer authorised and regulated by the Swiss Financial Market Supervisory Authority (FINMA) (hereinafter "Lombard Odier"). It is not intended for distribution, publication, or use in any jurisdiction where such distribution, publication, or use would be unlawful, nor is it aimed at any person or entity to whom it would be unlawful to address such a document. This media release is provided for information purposes only. It does not constitute an offer or a recommendation to enter into a relationship with Lombard Odier, nor to subscribe to, purchase, sell or hold any security or financial instrument.

This document may not be reproduced (in whole or in part), transmitted, modified, or used for any public or commercial purpose without the prior written permission of Lombard Odier.

© 2019 Bank Lombard Odier & Co Ltd – All rights reserved